



RESORTS & HOTELS

---

## ANALYST & PRESS MEETING

---

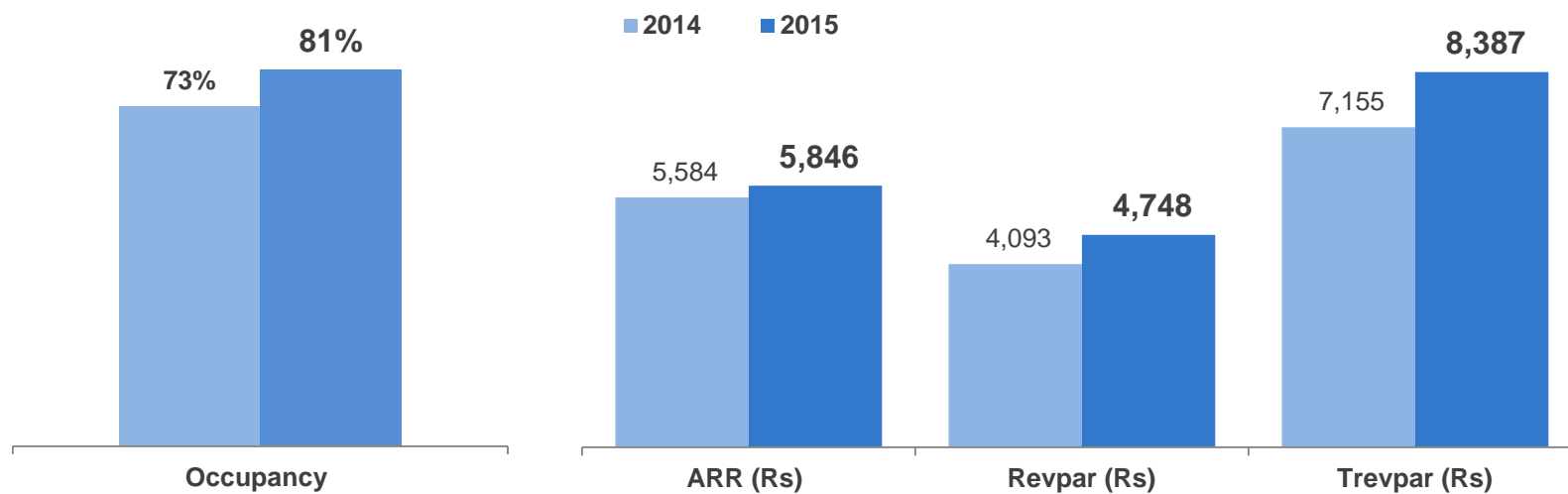
30 September 2015



# FINANCIAL HIGHLIGHTS

YEAR ENDED 30 JUNE 2015

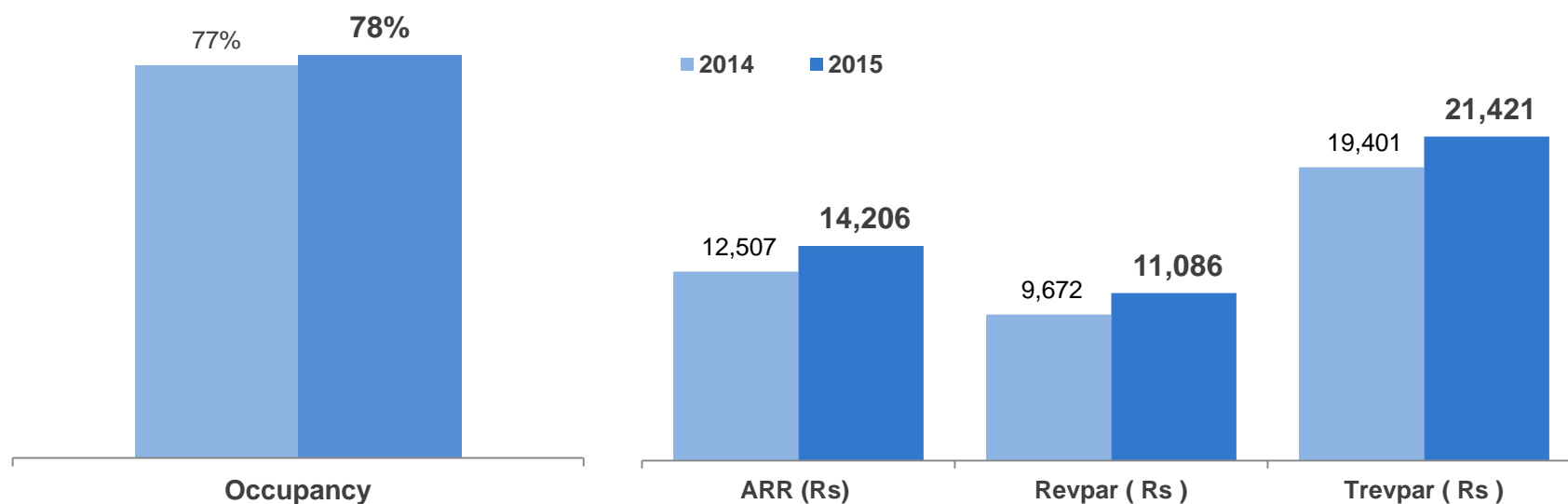
## MAURITIUS PROPERTIES – REVENUE PERFORMANCE



- Occupancy +8% points
- ARR up +5%
- Revpar up +16%
- Trevpar up +17%

## YEAR ENDED 30 JUNE 2015

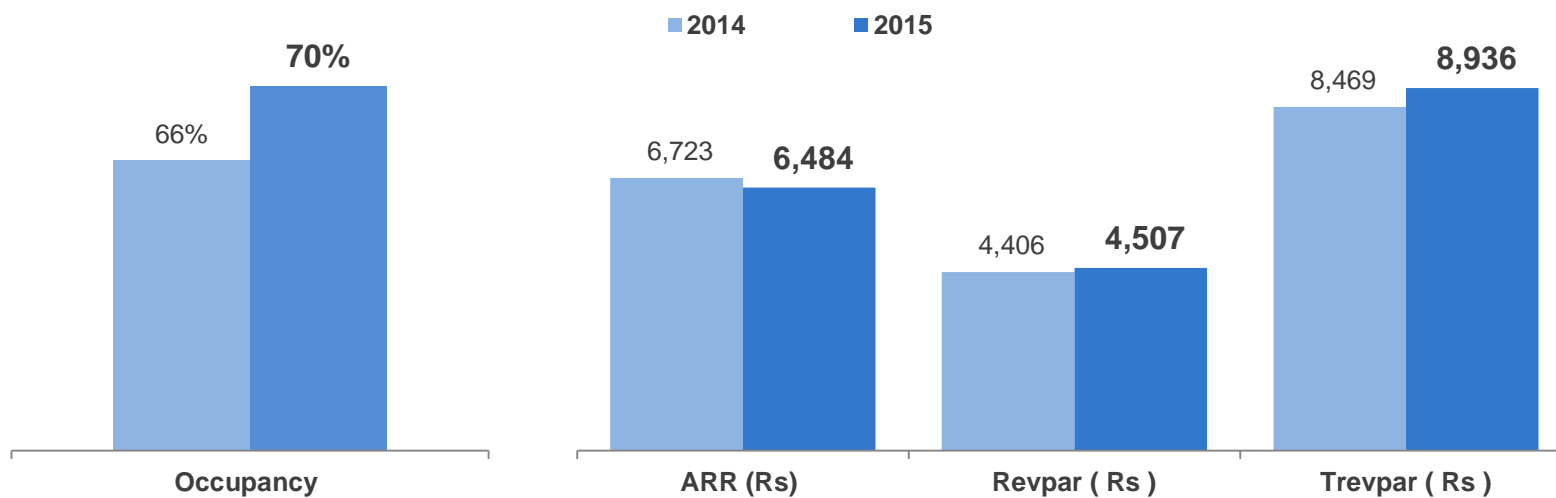
### MALDIVES – REVENUE PERFORMANCE



- Occupancy +1% point
- ARR up +14%
- Revpar up +15%
- Trevpar up +10%

YEAR ENDED 30 JUNE 2015

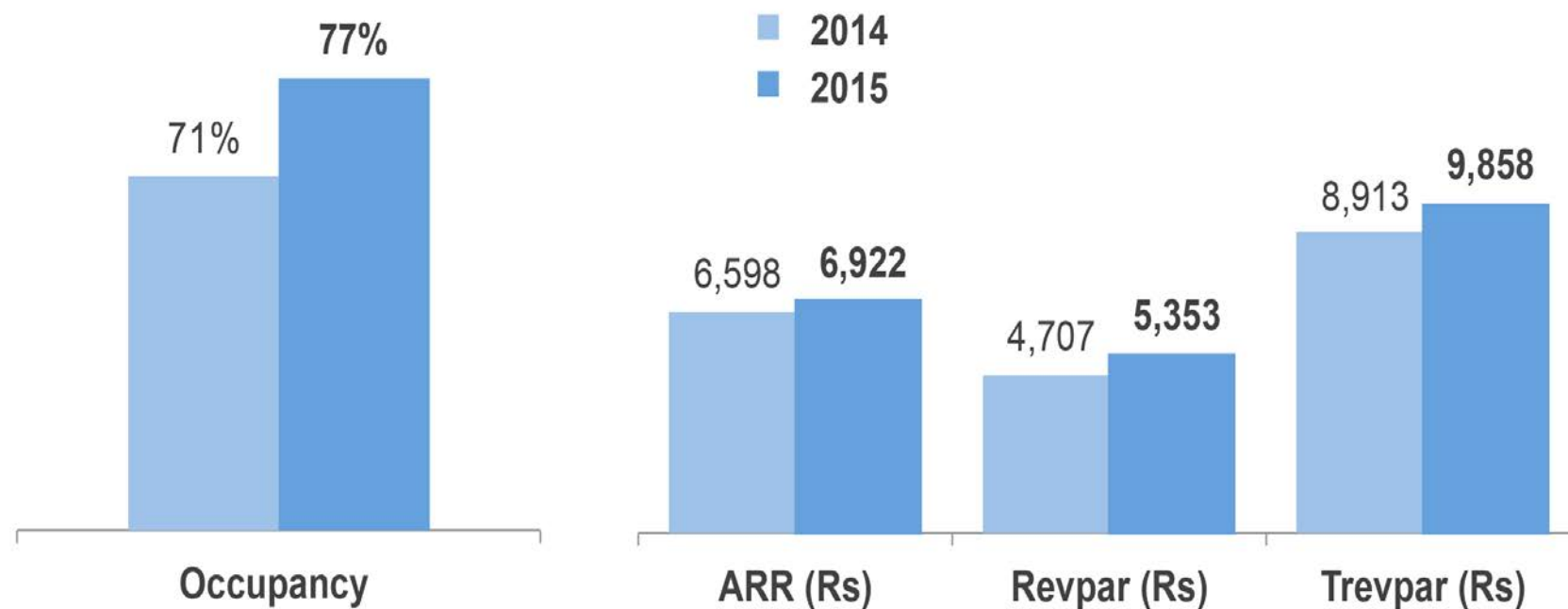
## REUNION PROPERTIES – REVENUE PERFORMANCE



- Occupancy +4% points
- ARR -4%
- Revpar +2%
- Trevpar +6%

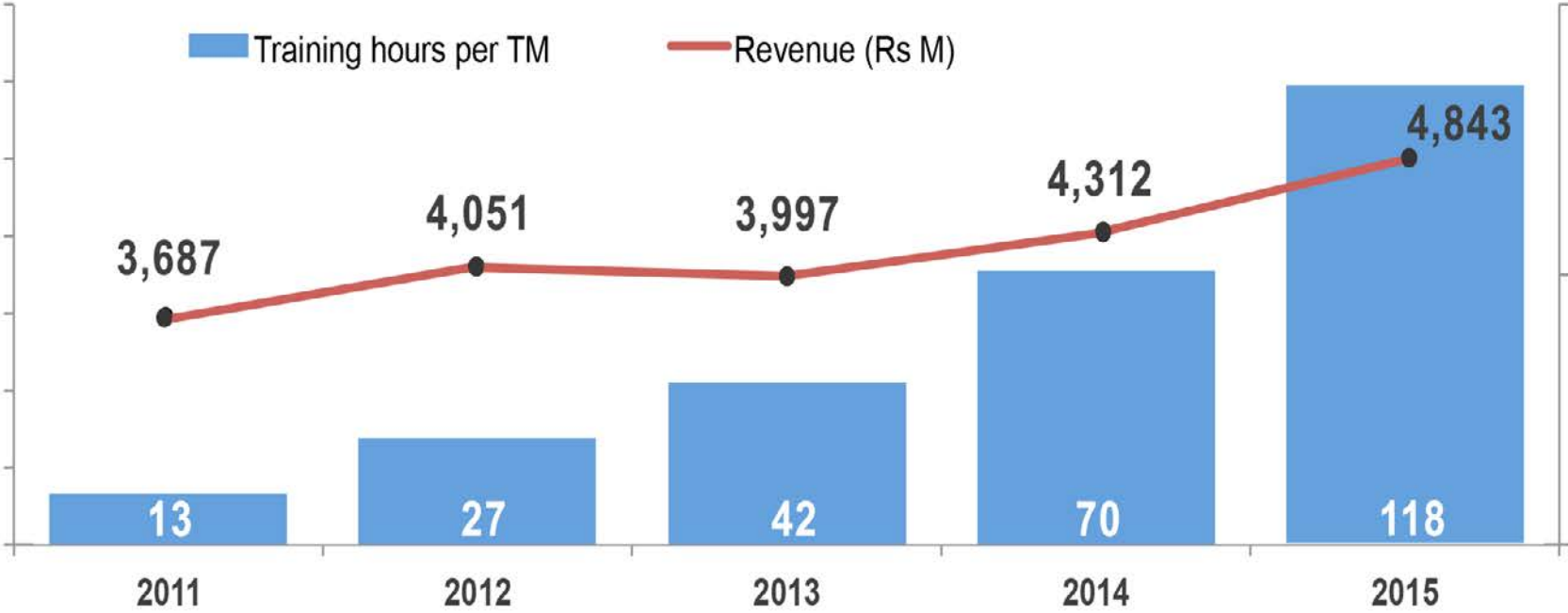
## YEAR ENDED 30 JUNE 2015

### GROUP – REVENUE PERFORMANCE



- Occupancy +6% points
- ARR +5%
- Revpar +14%
- Trevpar +11%

CORRELATION BETWEEN TRAINING HOURS & REVENUE

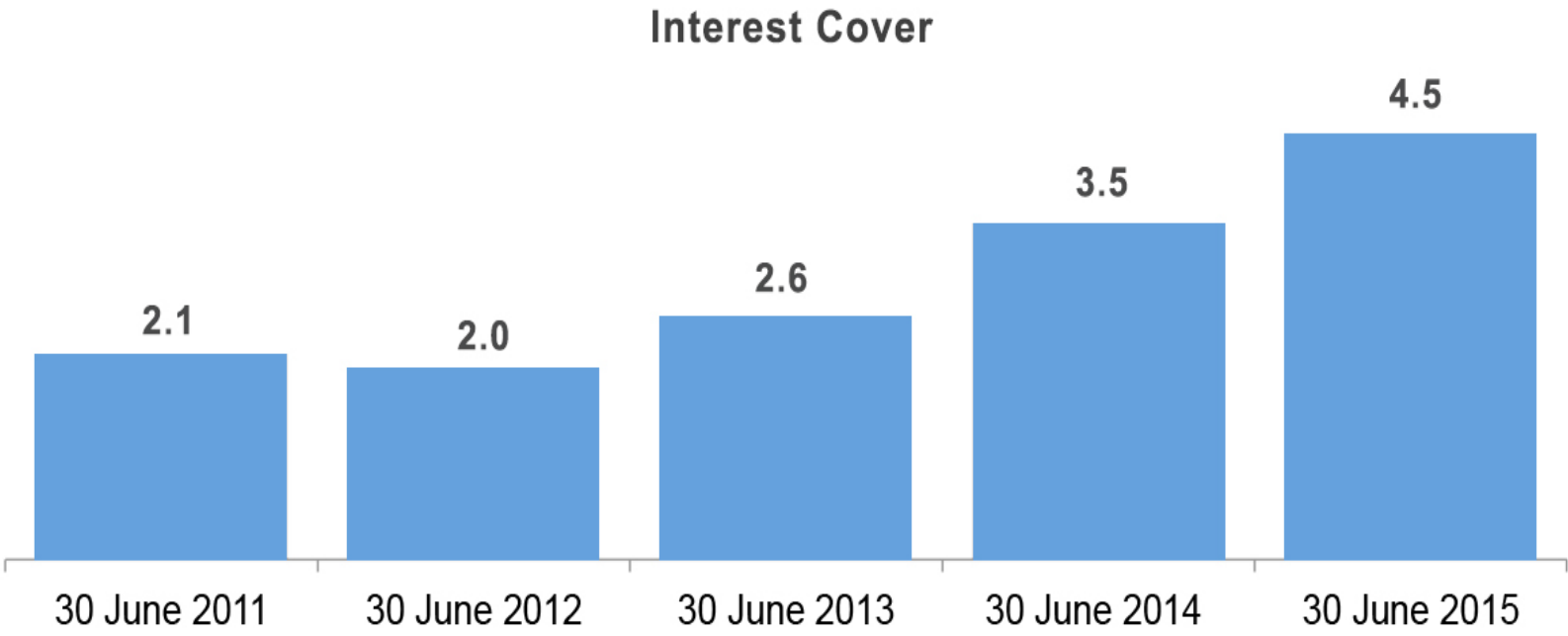


**STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2015**

	Year ended 30-Jun-15	Year ended 30-Jun-14	Change
	Rs'000	Rs'000	
<b><u>Continuing operations</u></b>			
Total Revenue	4,655,096	3,970,747	17%
Total Operating Expenses	3,602,707	3,077,323	
Earnings before interest, tax and depreciation	1,052,389	893,424	18%
Depreciation and amortisation	(372,813)	(308,575)	
Operating profit	679,576	584,849	16%
Finance costs	(234,940)	(250,044)	
Share of results of associated company	5,326	263	
Profit before income tax	449,962	335,068	34%
Income tax expense	63,629	53,243	
<b>Profit after income tax from continuing operations</b>	<b>386,333</b>	<b>281,825</b>	<b>37%</b>
Result from discontinuing operation	(11,233)	3,124	
<b>Profit for the period</b>	<b>375,100</b>	<b>284,949</b>	
Non-controlling interest	(7,064)	(13,687)	
<b>Profit attributable to owners of the company</b>	<b>368,036</b>	<b>271,262</b>	<b>36%</b>
<b>Earnings per share (Rs)</b>			
- Basic - Continuing operations	3.03	2.36	28%
- Basic - Continuing and discontinuing operations	2.94	2.38	24%



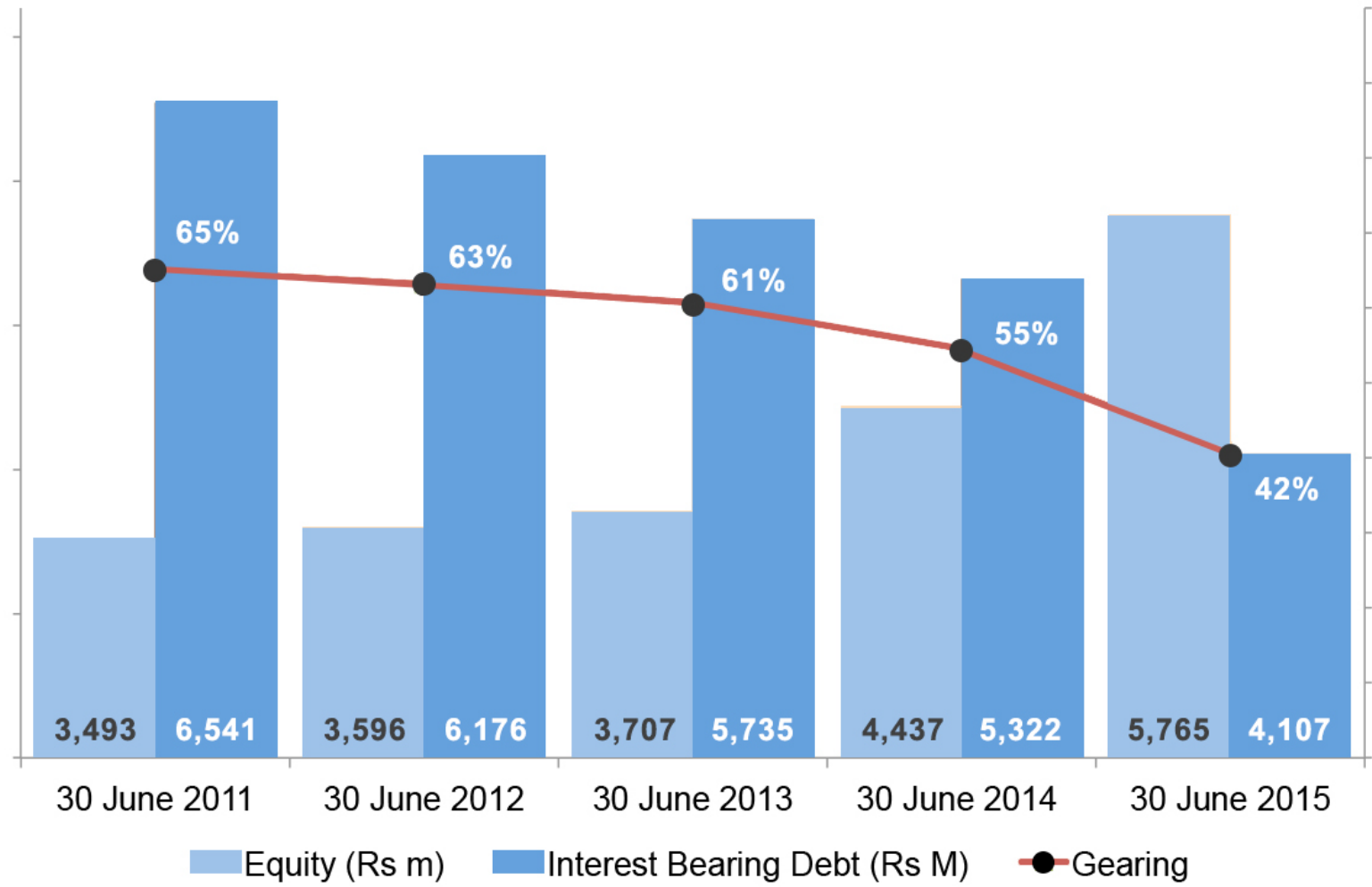
INTEREST COVER



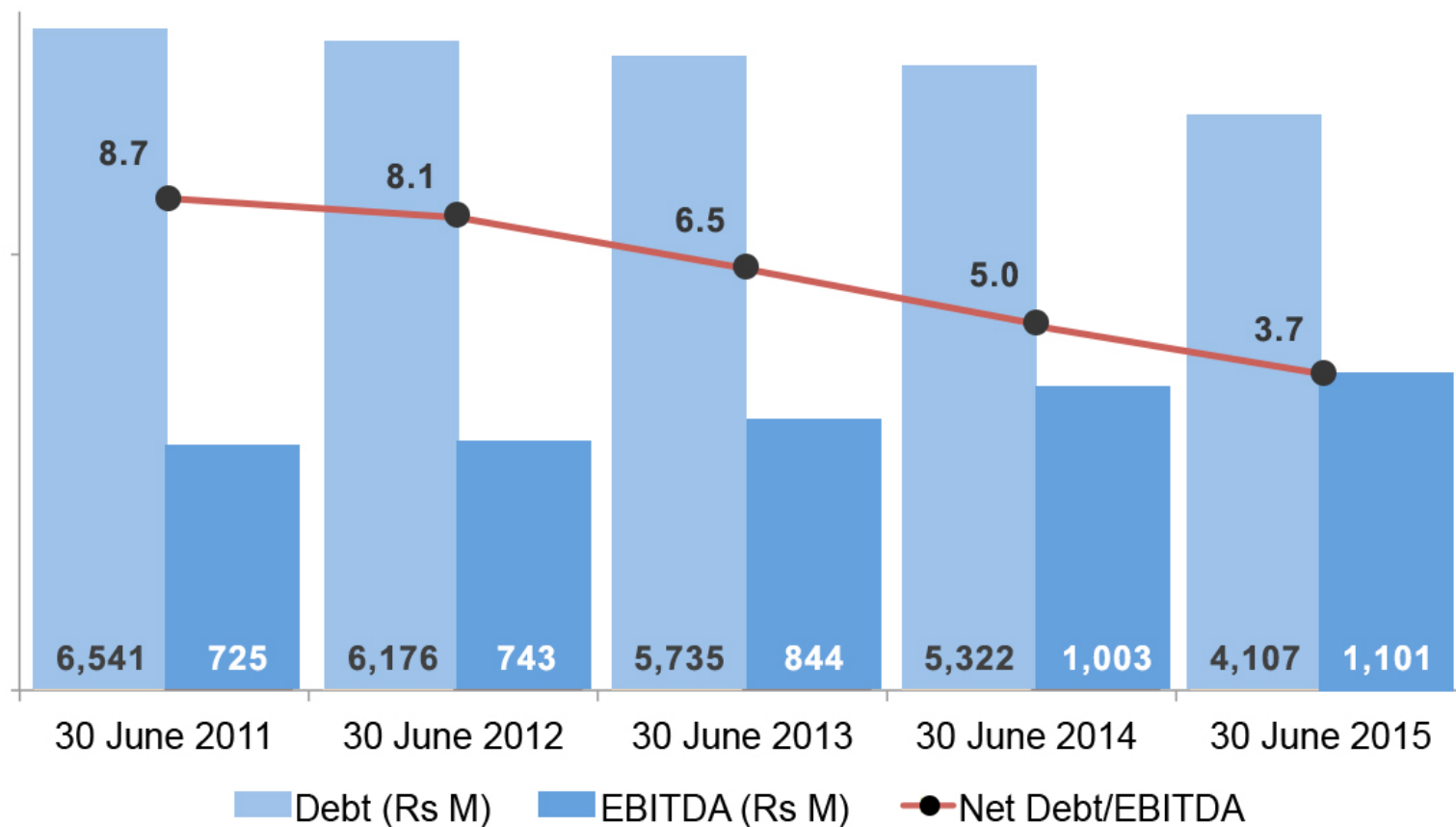
**STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2015**

	30-Jun-15	30-Jun-14
	Rs'000	Rs'000
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, plant and equipment	9,119,335	7,925,902
Intangible assets	1,475,084	1,073,758
Investment in associated company	-	232,449
Other Assets	44,737	21,287
	10,639,156	9,253,438
<b>Current assets</b>	973,853	1,088,758
<b>TOTAL ASSETS</b>	11,613,009	10,342,196
<b>EQUITY AND LIABILITIES</b>		
<b>Capital and reserves</b>		
Share capital	1,367,865	1,140,346
Share premium	1,308,453	391,819
Retained earnings and other reserves	3,087,068	2,781,097
Shareholders' interests	5,763,386	4,313,262
Non-controlling interests	1,767	123,472
<b>Total equity</b>	5,765,153	4,436,734
<b>Non-current liabilities</b>		
Borrowings	3,313,722	3,775,476
Deferred tax liabilities	429,570	416,403
Other Liabilities	59,895	51,166
	3,803,187	4,243,045
<b>Current liabilities</b>		
Borrowings	891,418	830,850
Trade and other payables	971,914	801,581
Current tax liabilities	44,550	29,986
Dividend payable	136,787	-
	2,044,669	1,662,417
<b>Total liabilities</b>	5,847,856	5,905,462
<b>TOTAL EQUITY AND LIABILITIES</b>	11,613,008	10,342,196
Net Assets per share	42.22	37.92
Net Assets per share including the value of leasehold land.	57.07	52.26






EVOLUTION OF EQUITY, DEBT AND GEARING



## EVOLUTION OF DEBT, EBITDA AND NET DEBT / EBITDA RATIO



## HIGHLIGHTS

			Anticipated Opening	Number of keys
CHINA		LUX* TEA HORSE ROAD - BENZILAN	December 2015	30
		LUX* TEA HORSE ROAD - LIJIANG, Phase 2	March 2016	15
		LUX* DIANSHAN LAKE	End 2017	60
UAE		LUX* AL ZORAH - AJMAN	End 2016	191 plus private LUX* branded residences
LA REUNION		LUX* SUD SAUVAGE	August 2016	82
MALDIVES		LUX* NORTH MALE ATOLL	Mid 2017	60



ELEVATE  
THE GUEST  
EXPERIENCE

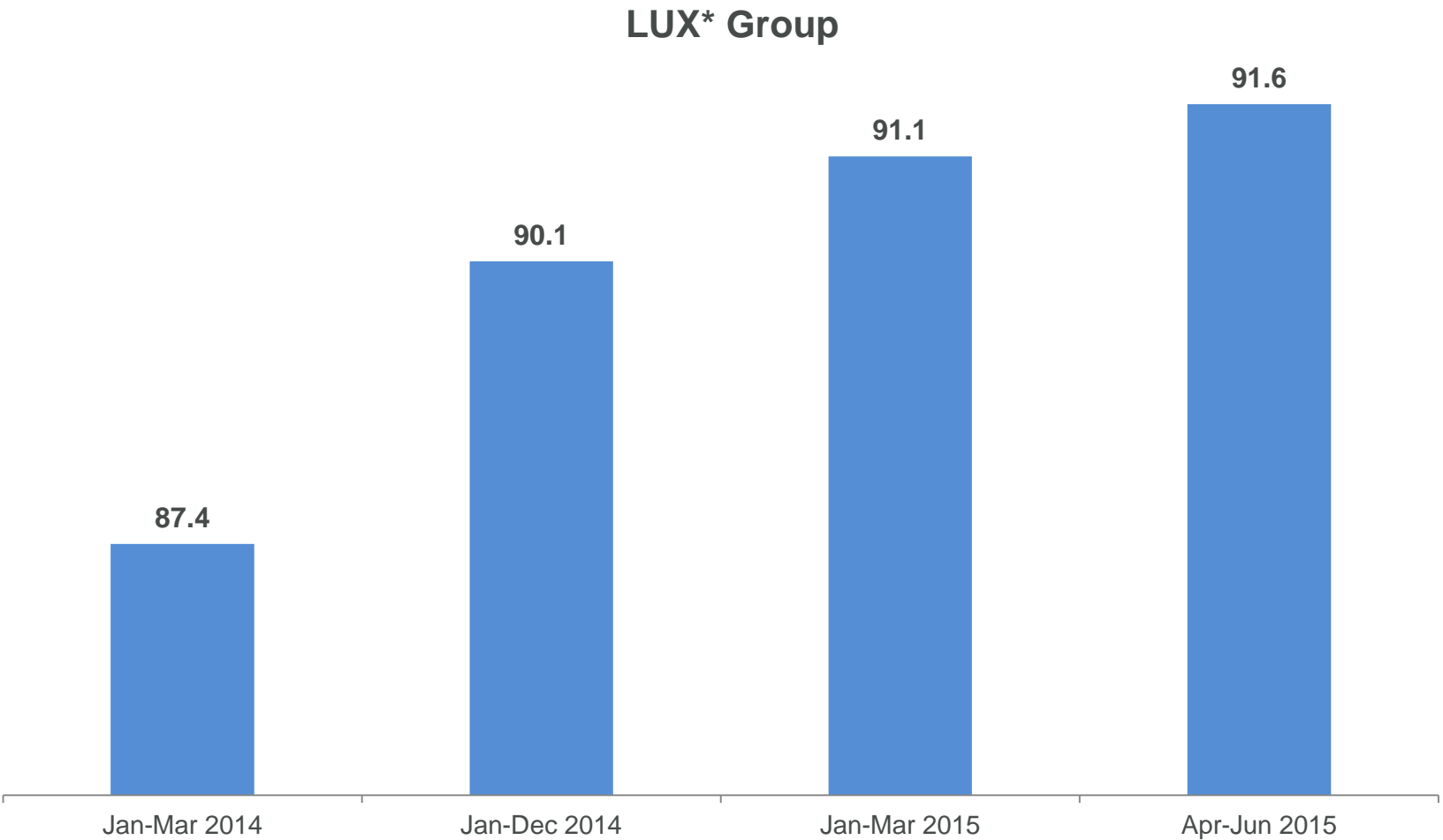
---

## **GUEST SATISFACTION PERFORMANCE**

---

# GUEST SATISFACTION PERFORMANCE

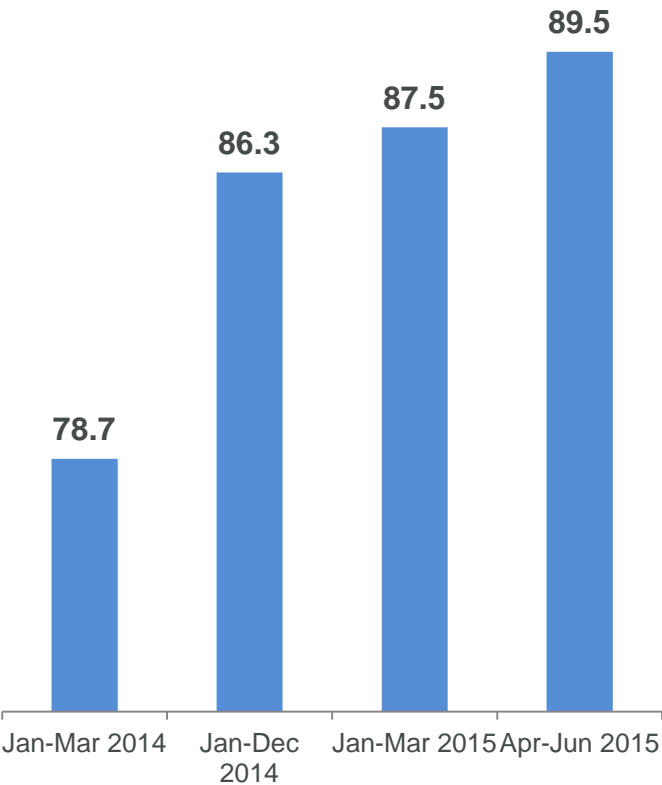
Market Metrix – LUX\* Guest Satisfaction Score



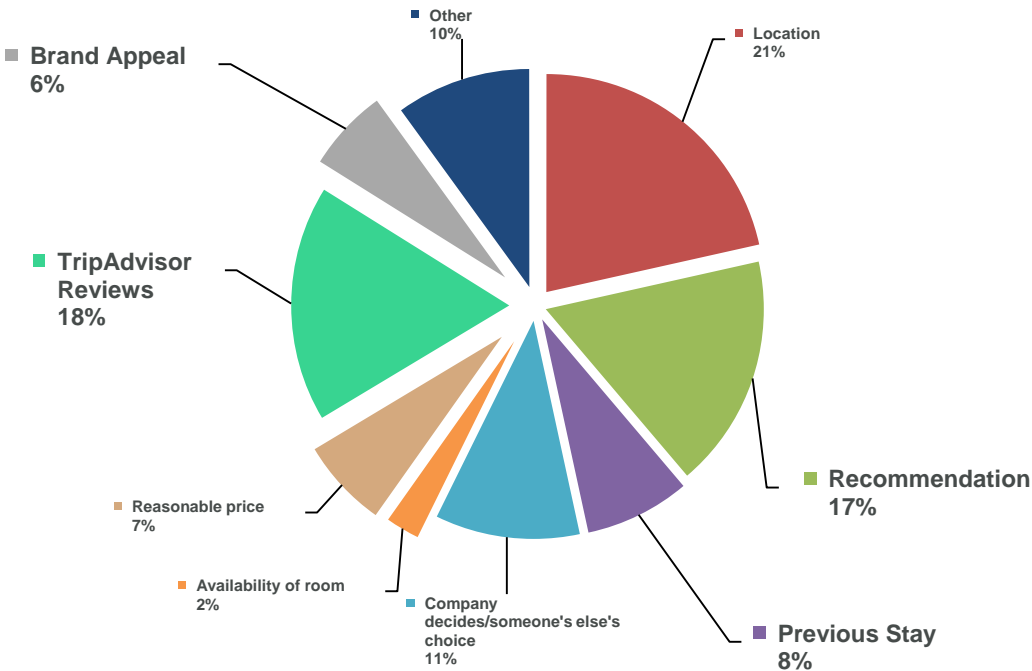


# LUX\* GUEST SATISFACTION PERFORMANCE

Market Metrix – LUX\* Recommendation Score  
LUX\* Group



Primary Reasons Guests chose LUX\*  
4/1/2015 - 6/30/2015



## TRIPADVISOR RANKING MAURITIUS

