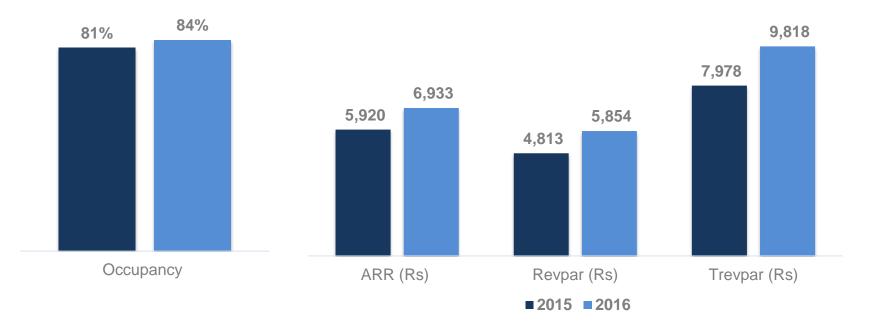


# **ANALYST & PRESS MEETING**

30 September 2016

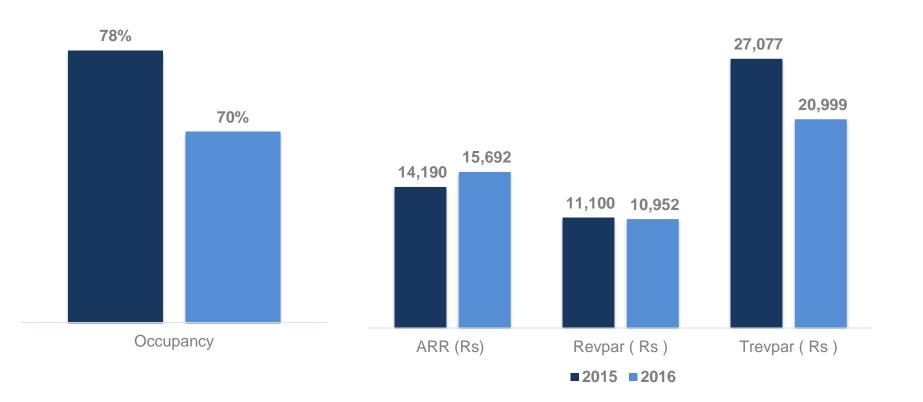
# FINANCIAL HIGHLIGHTS

# YEAR ENDED 30 JUNE 2016 MAURITIUS PROPERTIES – REVENUE PERFORMANCE



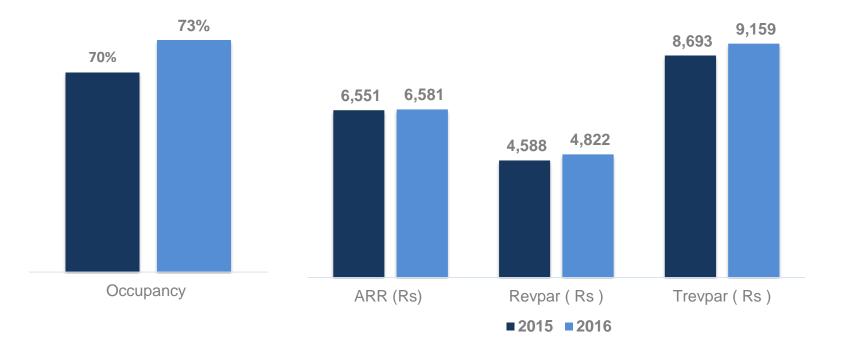
Occupancy + 3% points | ARR +17% | Revpar +22% | Trevpar +23%

# YEAR ENDED 30 JUNE 2016 MALDIVES – REVENUE PERFORMANCE



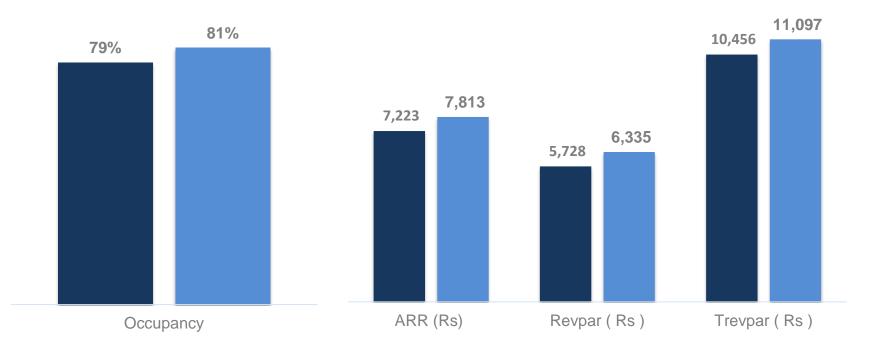
Occupancy - 8% points | ARR +11% | Revpar -1% | Trevpar -22%

# YEAR ENDED 30 JUNE 2015 REUNION PROPERTIES – REVENUE PERFORMANCE



Occupancy +3% points | ARR +1% | Revpar +5% | Trevpar +5%

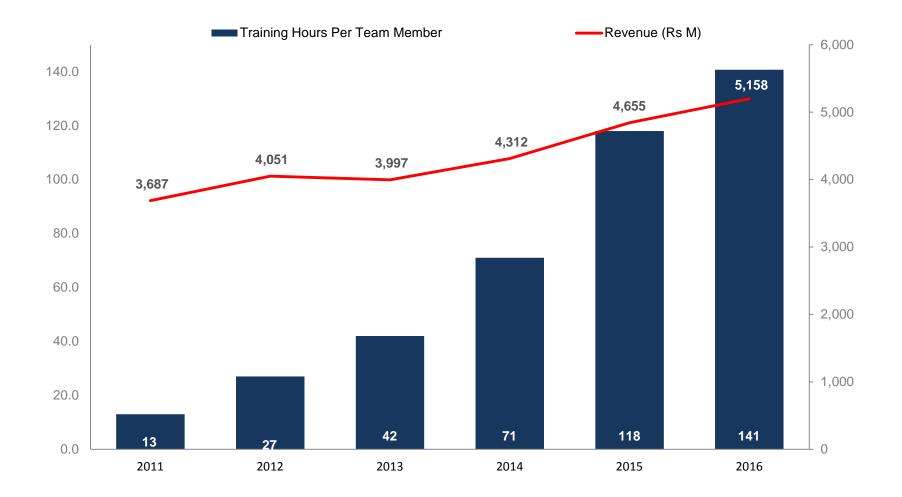
# YEAR ENDED 30 JUNE 2016 GROUP – REVENUE PERFORMANCE



Occupancy +2% points | ARR +8% | Revpar +11% | Trevpar +6%

LUX\* RESORTS & HOTELS

### YEAR ENDED 30 JUNE 2016 PERFORMANCE



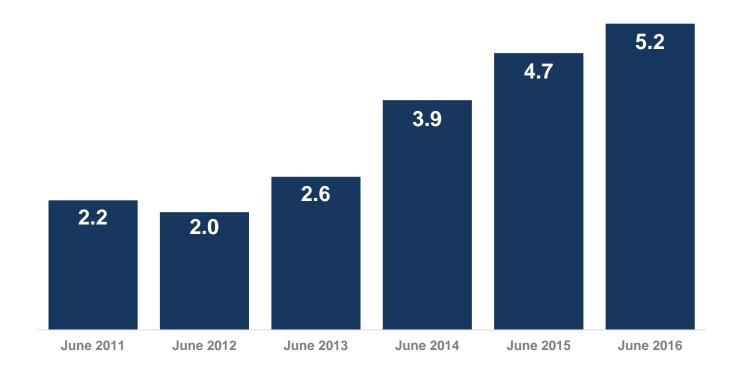
#### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2016

	THE GROUP		
	2016	2015	Change
Continuing operations	<b>Rs'000</b>	Rs'000	
Total revenue	5,158,256	4,655,096	11%
Total Operating Expenses	4,034,330	3,601,077	
Earnings before interest, tax, depreciation			
and amortisation	1,123,926	1,054,019	7%
Depreciation and amortisation	(427,472)	(372,813)	
Operating profit	696,454	681,206	2%
Finance costs	(215,524)	(234,940)	
Share of results in associated company	-	5,326	
Profit before tax	480,930	451,592	6%
Income tax	(62,451)	(67,547)	
Profit from continuing operations	418,479	384,045	9%
Discontinued operations			
Result for the year attributable to			
discontinued operations		(11,233)	
Profit for the year	418,479	372,812	12%
Earnings per share attributable to equity holders of From continuing and discontinued operations	-		
Basic (Rs)	3.06	2.92	5%

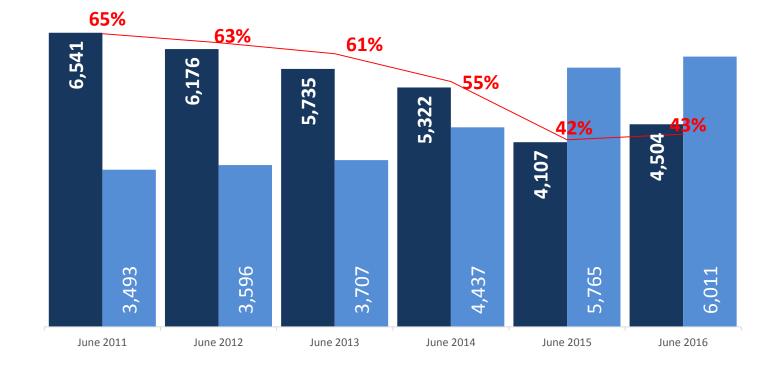
#### LUX ISLAND RESORTS LTD AND ITS SUBSIDIARIES STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2016

	THE GROUP		
	2016	2015	
	<b>Rs'000</b>	Rs'000	
ASSETS		(Restated)	
Non-current assets	10,037,320	10,642,410	
Current assets			
Inventories	163,568	141,530	
Trade and other receivables	807,976	734,147	
Cash and short term deposits	177,293	98,176	
	1,148,837	973,853	
Non-current assets held for sale	1,037,045		
TOTAL ASSETS	12,223,202	11,616,263	
EQUITY AND LIABILITIES			
Equity			
Total equity	6,010,852	5,714,536	
Non-current liabilities			
Interest-bearing loans and borrowings	2,746,583	3,313,722	
Deferred tax liabilities	521,919	483,441	
Employee defined benefit liabilities	60,527	49,192	
Government grants	9,241	10,703	
	3,338,270	3,857,058	
Current liabilities			
Interest-bearing loans and borrowings	1,363,610	891,418	
Trade and other payables	968,198	971,914	
Current tax liabilities	16,679	44,550	
Dividend payable		136,787	
	2,348,487	2,044,669	
Liabilities associated with assets held for sale	525,593	-	
Total liabilities	6,212,350	5,901,727	
TOTAL EQUITY AND LIABILITIES	12,223,202	11,616,263	

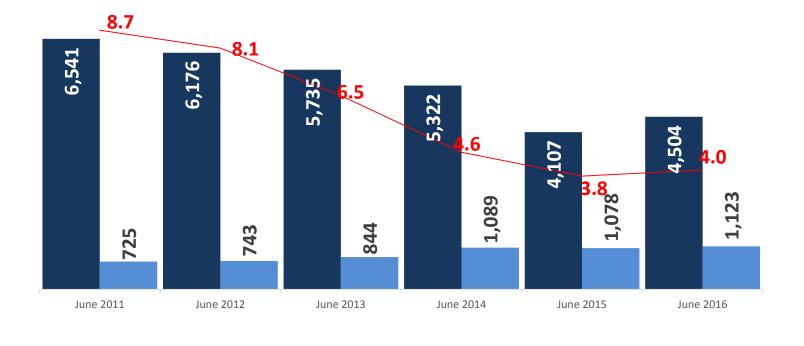
## INTEREST COVER



## EVOLUTION OF EQUITY, DEBT AND GEARING



## EVOLUTION OF DEBT, EBITDA AND NET DEBT / EBITDA RATIO



Debt (Rs M) EBITDA (Rs M) — Net Debt/EBITDA

# TAKING LUX\* TO THE WORLD

#### Introducing the new

# LUX\* SOUTH ARI ATOLL, MALDIVES

# **Marc Read's Pictures**

#### THE LAUNCH EVENT

SPREADING THE NEWS...



"It's a beautiful island and a wonderful space. It's tremendously contemporary, playful and fun and it's a perfect place for the millennials, the generation X and everyone really for whom informality is their way of life. It's also so friendly, and what wonderful staff"

Victoria Mather, Vanity Fair, UK



"I have been to the Maldives many times and I can say without exception that I have never had as much fun as I have here. Beach Rouge is a unique lifestyle venue that has set the bar very high. It's my dream resort"

April Hutchinson, Editor, TTG Luxury, UK



"The resort will be popular especially among the young generation. I would say it speaks for the new Maldives! A true island resort should offer more possibilities for the guests experience more, which LUX\* South Ari Atoll does very well. Great work and thank you!"

Lawrence Zhang, Travel + Leisure, China



"LUX" is the place where fun comes too when on holiday. I defy anyone not to have the time of their lives here. Their attention to detail cannot be surpassed, with a surprise around every corner it's true what they say, expect the unexpected – it will surpass your expectations beyond your wildest dreams!" "The LUX\* team showcased incredible creativity. A superb success on all fronts; from the culinary experience, festivities, sports, entertainment and vibey luxury atmosphere at the heart of this superb resort"

Jean Michel de Alberti, Editor in Chief, Desirs de Voyages, France

Ailsa Miller, Tatler, UK

AWARDS

#### LUX\* RESORTS & HOTELS

Luxury Hotel Brand by UK Travel Bulletin Star Awards 2016

Luxury Hotel & Resort Operator of the Year by TTG UK Awards 2016

6th among the Top 25 Small Luxury Brands for Value by ReviewPro 2016 Report

"Indian Ocean's Leading Boutique Hotel Brand 2016" by the World Travel Award Africa & Indian Ocean

#### LUX\* BELLE MARE

Awarded "The International Hotel of the Year" by UK Food and Travel Award 2016 Ranked 11th among the Top 25 Worldwide Individual Luxury Hotels by ReviewPro 2016 Report

#### LUX\* SAINT GILLES

Awarded "Reunion Island's Leading Hotel 2016" by the World Travel Award Africa & Indian Ocean

#### LUX\* SOUTH ARI ATOLL

Ranked 16th among the Top 25 Worldwide Individual Luxury Hotels, by ReviewPro 2016 Report

#### TAMASSA

Ranked 3rd among the Top 25 Worldwide Individual Luxury Hotels for Value, by ReviewPro 2016 Report

#### LUX\* LE MORNE

East Restaurant awarded Best Thai Restaurant in Africa by World Luxury Restaurant Award 2016

#### LUX\* GRAND GAUBE

Ranked 18th among the Top 25 Worldwide Individual Luxury Hotels for Value by ReviewPro 2016 Report

# LUXRESORTS.COM